

Message Text

LIMITED OFFICIAL USE

PAGE 01 KUWAIT 01732 041342Z

42

ACTION NEA-12

INFO OCT-01 ISO-00 EB-11 CIAE-00 INR-10 NSAE-00 RSC-01

FEA-02 EUR-25 DRC-01 /063 W
----- 036918

R 041310Z MAY 74

FM AMEMBASSY KUWAIT

TO USDOC WASHDC

AMEMBASSY BRUSSELS

INFO SECSTATE WASHDC 9463

AMEMBASSY ABU DHABI

A EMBASSY BEIRUT POUCH

AMEMBASSY TEHRAN

AMEMBASSY MANAMA

LIMITED OFFICIAL USE KUWAIT 1732

EO 11652: NA

TAGS: BMPE: KU

SUBJ: WESTINGHOUSE INTEREST IN KUWAIT POWER PROJECT

REF: A) KUWAIT 1315; B) KUWAIT 1520

1. COMMOFF TELEPHONE APRIL 30, BY A MR DAGE (?) OF WESTINGHOUSE IN BRUSSELS WHO INQUIRED ABOUT THE FEASIBILITY OF WESTINGHOUSE SUBMITTING AN ALTERNATE PROPOSAL FOR A 600 MW POWER STATION FOR WHICH THE TENDER CLOSED IN EARLY MARCH. WESTINGHOUSE BELIEVED OPPORTUNITY FOR ACCEPTANCE OF SUCH A PROPOSAL MIGHT EXIST IN THE GOK BECAUSE THE PREVIOUS LOWEST BIDDER BY FAR WAS A YUGOSLAV FIRM UTILIZING RUSSIAN TURBINES AND BOILERS, AND ACCEPTANCE OF THIS \$175 MILLION BID WOULD HAVE OPENED KUWAIT'S DOORS TO MANY SOVIET TECHNICIANS AND ADVISORS. COMMOFF STARTED TO APPRISE DAGE OF THE SITUATION HERE, WHEN TELEPHONE CONNECTION WAS INTERRUPTED.

2. HAVING LOOKED INTO MATTER FURTHER, EMBASSY HAS NOW CONFIRMED THE INFORMATION PASSED TO DAGE. SOVIET/YUGOSLAV OFFER IS NOT RPT NOT LIKELY TO BE ACCEPTED SINCE A NUMBER OF FIRMS HAVE SUBSTANTIALLY REDUCED THEIR INITIAL OFFERS DURING RECENT NEGOTIATIONS
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 KUWAIT 01732 041342Z

WITH KUWAIT MIN ELECTRICITY AND WATER. MOST LIKELY CONTRACT AWARDS

FOR PROJECT WILL BE ANNOUNCED BEFORE MAY 9 WITH TOSHIBA AWARDED TURBINES, BABCOCK (FRANCE) GETTING BOILERS, AND TEISEI DOING CIVIL CONSTRUCTION. THUS, IT APPEARS THERE VIRTUALLY NO CHANCE SUCH AN OFFER FROM WESTINGHOUSE WOULD NOW BE ACCEPTED, ALTHOUGH SUCH AN OFFER A MONTH AGO WOULD PROBABLY HAVE BEEN WELL RECEIVED.

3. REQUEST BRUSSELS PASS THIS ON TO WESTINGHOUSE SUBSIDIARY FOR WHOM WE ASSUME DAGE WORKS. ALSO REQUEST BEIRUT AND TEHRAN GIVE THIS INFO RESPECTIVELY TO WESTINGHOUSE REPS HUGHES AND BRADY ALTHOUGH WE BELIEVE THEY ALREADY AWARE OF SITUATION. COMMERCE MAY ALSO WISH TO DISCUSS MATTER WITHHOME OFFICE.

4. COMMENT: EMBASSY AND LOCAL AGENT WERE DISAPPOINTED WESTINGHOUSE DID NOT BID BEFORE TENDER CLOSING DATE. NO US COMPANY BID THIS CONTRACT AT TIME WHEN US MORE COMPETITIVE THAN ANY TIME IN RECENT YEARS IN THIS MARKET. WE BELIEVE BACK-UP POWER SYSTEM WILL BE NECESSARY PART OF FORTHCOMING LPG PROJECT HERE AND HOPE WESTINGHOUSE AND OTHER US FIRMS GIVE IT ADEQUATE ATTENTION. (SEE KUWAIT 1661).
STOLTZFUS

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 04 MAY 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974KUWAIT01732
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740108-0265
From: KUWAIT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740573/aaaacobn.tel
Line Count: 81
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: A) KUWAIT 1315; B) KUWAIT 1520
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 02 APR 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <02 APR 2002 by boyleja>; APPROVED <11 JUN 2002 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: WESTINGHOUSE INTEREST IN KUWAIT POWER PROJECT
TAGS: BEXP, KU
To: COM BRUSSELS
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005